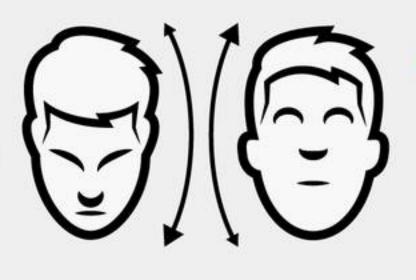
BODY LANGUAGE AROUND THE WORLD

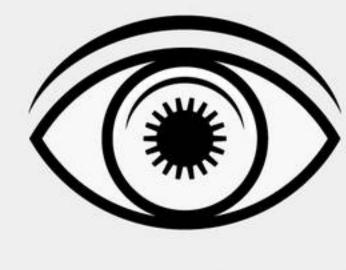
HEAD

Nodding your head generally means agreement or approval.



But Bulgarians and Greeks, for example, are known for their unusual manner of saying yes and no: Nodding up and down signifies a negative.

EYES



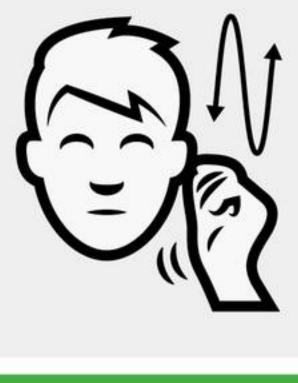
Good eye contact is expected in the West. Strong eye contact is most notable in Spain, Greece, and Arab countries.



by another's stare, and seek eye contact only at the beginning of a conversation.

EARS

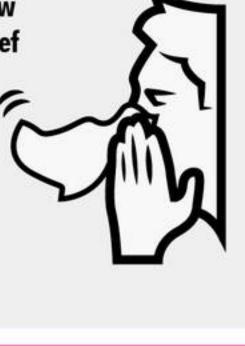
The Portuguese tug their earlobes to indicate tasty food, but in Italy this gesture has bad connotations,



...and in Spain it means someone is not paying for their drinks.

NOSE

A hearty nose blow into a handkerchief is typical in the West, while public nose blowing is frowned upon by the Japanese.





Tapping your nose means "confidential" in England, but "watch out" in Italy.

In some cultures - Filipino, Native American,

Puerto Rican, and many Latin American cultures



— people use their lips to point, instead of a finger. In the West, people often kiss when they meet or when they say goodbye; in many Asian countries, it is considered too intimate of an action to be displayed in public.

ARMS



when talking, or the US. But northern Europeans find it hard to tolerate gesturing with the arms,

Many cultures use their arms

freely, as in Italy, where they

often wave their arms around



arm movements is considered impolite.

associating it with insincerity

and over-dramatization. In

Japan, gesturing with broad

interpreted by Americans as "come can be interpreted as the signal here." The American "come here" for "no" in many parts of Europe

and Latin America.

The American "goodbye" wave

In Malaysia it is taboo to point with your index finger, but you can point with your thumb. "Thumbs up" is used in many cultures, none more so

than Brazil however,

...where the signal is used

The Italian goodbye wave can be

gesture can be seen as an insult in

most Asian countries.

everywhere. However, it's a signal in some rude Islamic countries, Sardinia, and Greece, and can signify the number "1" in France.

LEGS

Sitting crosslegged is common in North **America** and some

European countries



...but it's viewed as disrespectful to show the sole of your shoe to another person in Asia and the Middle East.

Source: "When Cultures Collide: Leading Across Cultures" by Richard Lewis and NACADA (http://www.nacada.ksu.edu/)